Desjardins Sustainable Portfolios

Responsible investment

Easy.

Advisor Guide







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Desjardins Sustainable Portfolios: Why now?

Investors are looking for simple, high-performing investments that meet their needs¹. However, some of them want to participate in the transition to a more sustainable global economy without sacrificing their financial goals.

What if we could offer them a turnkey solution to help them reconcile these priorities?

The Desigrdins Sustainable Portfolios combine:



Alignment with this <u>high-potential</u> clientele's beliefs



The simplicity of a managed solution



Access to Desjardins's know-how as the world's leading responsible investment (RI) firm², and its team of specialized world-renowned managers in RI

Desjardins Sustainable Portfolios make it easy!



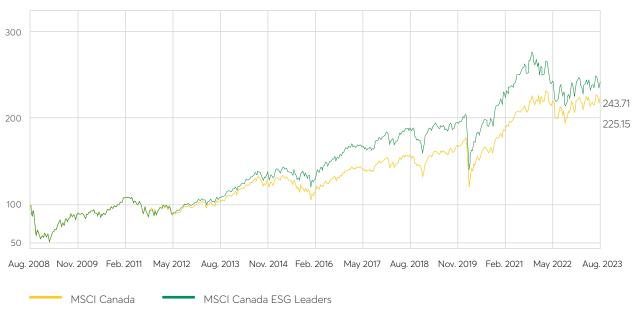
Responsible Investing: No Trade-offs

STRETCHING PERFORMANCE TO INVEST MORE SUSTAINABLY?

This is a persistent myth that does not stand up to the facts! See for yourself:

Cumulative index performance – Gross returns (CAD)³

August 2008 to August 2023





A growing segment, opportunities to seize

Get a head start by talking to investors about RI solutions.

OF OUR CLIENTS SAID THEY ARE CONCERNED ABOUT SUSTAINABLE DEVELOPMENT ON A DAILY BASIS

OF OUR CLIENTS STATED THEY
HAVE AN INTEREST IN ACQUIRING
PRODUCTS OR SERVICES FOCUSED
ON SUSTAINABLE DEVELOPMENT

Yet only

REPORTED HAVING A CONVERSATION ABOUT IR WITH THEIR ADVISOR⁴



Desjardins Portfolios: Why not!

Navigating the vast world of investment funds can be complicated. What if you could provide a managed investment solution that is simple and easy for you and investors?

Easy! That's what Desjardins Portfolios are all about.

DESJARDINS PORTFOLIOS FEATURE:

- → Stocks to take advantage of potential growth
- → Fixed-income securities to maintain a stable minimum return

THEY WORK AS A:

- → Stand-alone investment strategy
- → Complement to an existing strategy

FAQ

What are the advantages of managed solutions?

- → They are adapted to each investor profile
- → They save time so you can focus on investors and your practice
- → They are easy to manage

How do the solutions save time?

- → They provide specialized portfolio management
- → Investors get better diversification
- → Continuous rebalancing ensures that the investor profile is maintained at all times

Why should you recommend managed solutions to investors?

- → Investors need to make one investment decision
- → They are easy to understand
- → Investors get one tax slip per person
- → The approach is based on achieving a financial objective or goal

What are the benefits for investors?

- → Attractive return potential
- → Diversification on multiple levels to reduce volatility
- → Easy way to obtain market exposure
- → Seasoned portfolio manager (DGAM)

What are the investment conditions?

- → Minimum investment of \$500
- → At least \$25 per automatic transfer⁵

Desjardins Sustainable Portfolios: responsible investing made easy!

The Desjardins Sustainable Portfolios are part of our suite of managed solutions that make it possible to select an all-in-one investment product based on each investor's objectives and risk tolerance.

These portfolios allow for the benefits of mutual funds while contributing to a more sustainable global economy.



It has a positive impact because it matters.

Desjardins Sustainable Portfolios are a unique and innovative solution with a strategy based on rigorous integration of environmental, social, and governance (ESG) criteria.



Shareholder engagement is a driver of change.

Desjardins and its portfolio managers engage with select issuers to improve their ESG practices.



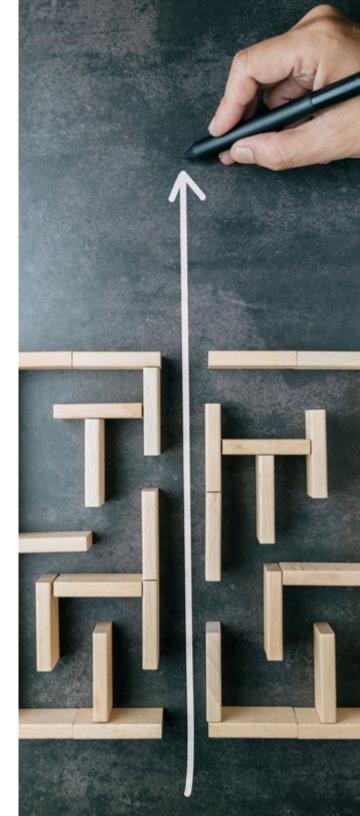
A turnkey solution because your days are full.

Investing intelligently doesn't have to be complicated. Our <u>professionally</u> designed portfolios are rebalanced automatically and easily—deposits, withdrawals and systematic investments are simplified.



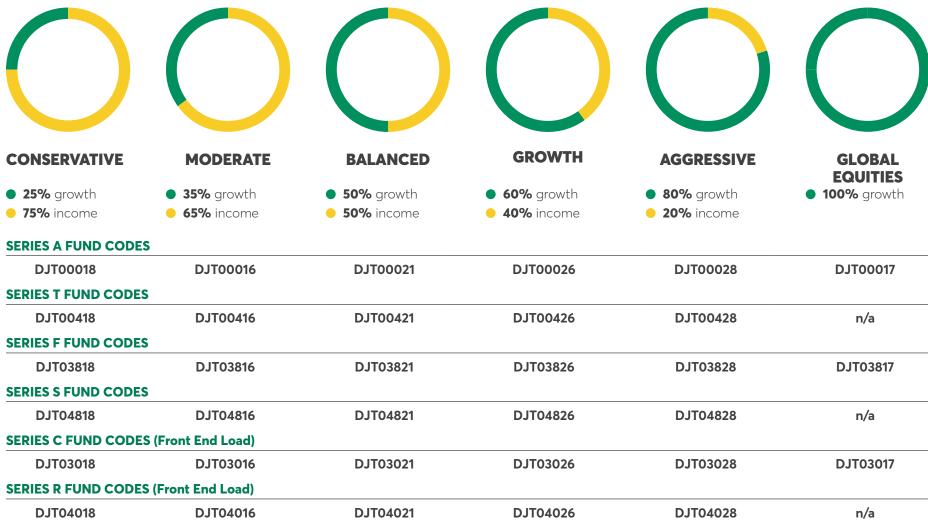
Global diversification to limit risk.

Investor money works all over the world. Take advantage of opportunities in Canadian, U.S., international, and emerging equities and bonds, with a mix of growth and income.



Six portfolios for all investor profiles

The Desjardins Sustainable Portfolios are made up of funds with weightings that vary according to each investor's risk tolerance and objectives.



For more information about the Underlying Funds and their managers, visit designations designation designation designation designation about the Underlying Funds and their managers, visit designation designatio

TAX-DEFERRED DISTRIBUTION OPTION FOR NON-REGISTERED ACCOUNTS

T-, R- and S-Series units pay a pre-determined monthly distribution based on an annual fixed distribution rate. Distributions include interest, foreign dividends, Canadian dividends, and capital gains and a return of capital component, which defers capital gains until redeemed, thus reducing the tax liability on income received.

Target annual distribution rate for the Sustainable Portfolios

CONSERVATIVE	MODERATE	BALANCED	GROWTH	AGGRESSIVE
4%	4%	5%	5%	6%

The annual distribution rate and the amount of the monthly distribution are calculated based on the net asset value on the preceding December 31 so that investors know in advance the distribution amount. Distributions are paid on the last Friday of each month.

CUSTOMIZED SYSTEMATIC WITHDRAWALS: THE ULTIMATE IN ACCESSIBILITY

A systematic withdrawal plan is available for registered and non-registered accounts. Systematic withdrawals begin at \$100 with a frequency based on investor needs



How to present Desjardins Sustainable Portfolios to investors

Desjardins Sustainable Portfolios are a comprehensive solution for investors who want to contribute to a more sustainable global economy.

The Desjardins Sustainable Portfolios give you access to:



Extra-financial strategies designed to better reflect these clients' beliefs



Desjardins' investment and RI expertise



A well-diversified, all-in-one RI solution



Access extra-financial strategies designed to better reflect your clients' beliefs

In addition to traditional financial analysis, <u>responsible</u> <u>investing</u> incorporates environmental, social, and governance (ESG) factors that are considered financially material in assessing the long-term growth prospects of issuers and their value creation potential.



ENVIRONMENT

For example: greenhouse gas emissions, climate change



SOCIAL

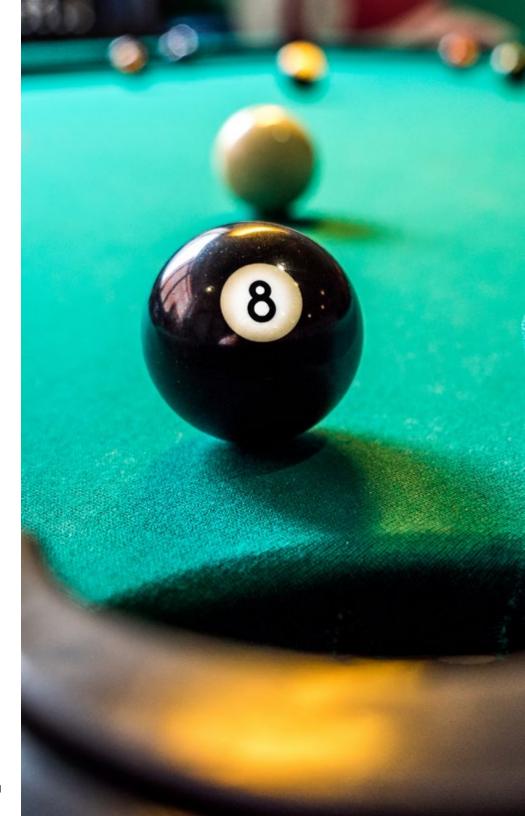
For example: working conditions, community impact management



GOVERNANCE

For example: executive compensation, diversity on boards of directors

ESG integration complements financial analysis to better understand a company's strategy, value, risk exposure, and ability to capture business opportunities and create long-term value.



Our portfolio managers apply distinctive RI strategies



EXCLUSION FILTERS

We exclude companies in specific sectors: weapons, tobacco, nuclear and fossil fuels. Exclusions based on ESG factors, United Nations Global Compact principles and sovereign debt also apply to the Sustainable lineup⁶.



ESG INTEGRATION

We consider ESG criteria as part of the investment analysis and decision-making processes.



BEST IN CLASS

We select issuers that positively differentiate themselves from their peers in ESG management.



THEMATIC INVESTMENT

For some of our products, we select companies based on specific ESG-related themes and trends.



IMPACT INVESTING

For some of our products, we invest with the intention of generating positive and measurable benefits by selecting companies whose products and services address specific environmental or social issues.

Stewardship

Stewardship levers aim to protect and enhance the overall long-term value of investments and improve companies' ESG practices. Stewardship activities include:

- → Voting
- → Dialogue with issuers
- → Submission of or support for shareholder proposals

Access Desjardins' investment and RI expertise

The Desjardins Sustainable Portfolios are designed to give investors access to the potential for market returns while contributing to positive outcomes for communities and the planet.

A RECOGNIZED MANAGER

<u>Desjardins Investments</u>, one of Canada's largest manufacturers of mutual and exchange-traded funds, develops and manages the Desjardins Sustainable Portfolios.



Precursor in RI since 1990 with several first-movers in Canada



Canada's most comprehensive RI product line with over 50 RI product options



RI expertise among the most in-depth in the country with a team of globally recognized RI portfolio managers Management of the Desjardins Sustainable Portfolios has been entrusted to <u>Desjardins Global Asset Management (DGAM)</u>, one of the largest portfolio managers in Canada. DGAM acts as the principal strategist of the Desjardins Portfolios and, if necessary, selects sub-manager specialists to provide investors with their specific expertise.



S118.76 P Assets under management⁷

100

investment professionals

Founded in

1998

Access a well-diversified, all-in-one RI solution

STRATEGIC ALLOCATION AS A SOURCE OF ADDED VALUE

The strategic allocation of Desjardins Sustainable Portfolios is determined by experienced portfolio managers at DGAM and is based on the research of an award-winning team of economists⁸ at Desjardins, using a robust and scalable quantitative model.

This allocation offers multi-layer diversification that aims to reduce volatility and provide more stable returns, while seeking to maximize return potential. Allocations are not static, they adapt to market cycles.

The Desjardins Sustainable Portfolios offer greater diversification through exposure to all major asset classes. This allocation allows investors to benefit from diversification across multiple asset classes in different markets, reducing risk in down markets, while providing the opportunity to benefit from the upside.

ONGOING PORTFOLIO REBALANCING TO ENSURE ALIGNMENT WITH RISK PROFILE

To achieve the strategy's objective, the portfolio manager will adjust the Portfolios' asset mix within the maximum deviation of their target weighting, for both the asset classes (fixed-income and growth) and the underlying funds and sub-classes.

Thanks to this systematic and ongoing rebalancing, you can be sure that the Desjardins Sustainable Portfolios will always comply with the established risk limits. **It's easy!**



- 1. Investment Portfolios, New Funds and Member Expectations, Member and Member Surveys, September 2024.
- 2. RI Precursor since 1990 with multiple firsts in Canada and offers the most complete line of RI products in Canada with more than 50 RI product options.
- 3. Responsible Investment Association (RIA), What is Responsible Investment? Accessed on July 31, 2025.
- 4. Desjardins, ICP Solutions Sustainable Future Study, 2024.
- 5. After the first year, the account balance must be at least \$1,000 at all times for non-registered accounts and RRSPs, RRIFs, TFSAs, LIRAs, LIFs, RLSPs and FHSA. There is no minimum balance for RESPs and group plans.
- 6. Income tolerance exceptions and exclusions may also apply. Refer to the Desjardins Funds Responsible Investment Policy for more details.
- 7. As at October 1, 2024.
- 8. "Best Overall Forecaster Canada" from Focus Economics, 2022.

About Desjardins Group

<u>Desjardins Group</u> is the largest cooperative financial group in North America and the sixth largest in the world, with assets of \$487.9 billion as at March 31, 2025. With more than 55,100 skilled employees, it has been named one of Canada's Best Employers by Forbes magazine and by Mediacorp. To meet the diverse needs of its members and clients, Desjardins offers a full range of products and services to individuals and businesses through its extensive distribution network, its online platforms, and its subsidiaries across Canada. Ranked among the world's strongest banks according to *The Banker* magazine, Desjardins has one of the highest capital ratios and one of the highest <u>credit ratings</u> in the industry. In 2025, Desjardins Group is celebrating its 125th anniversary, marking more than a century of focusing its ambitions and expertise on being there for members and clients.

Canada's leading financial institution for responsible investments

A pioneer in the responsible investment (RI) field since 1990, Desjardins offers the largest selection of RI solutions and has the most in-depth RI expertise in Canada, thanks to a team of seasoned portfolio managers.**

fondsdesjardins.com/Portfolios

- * As at March 31, 2025.
- ** Desjardins internal research, March 31, 2025.

Desjardins

LEGAL NOTES

The Desjardins Funds are not guaranteed, their values change frequently and past performance may not be repeated. Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments. Please read the prospectus before investing. Desjardins Funds are offered by registered dealers.

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